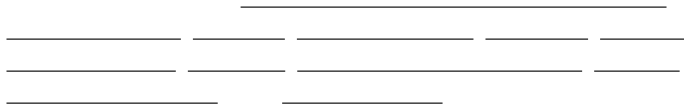




Confidence in tomorrow

Registration No. 1961/000150/06

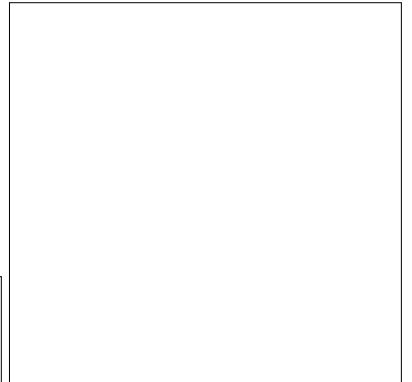
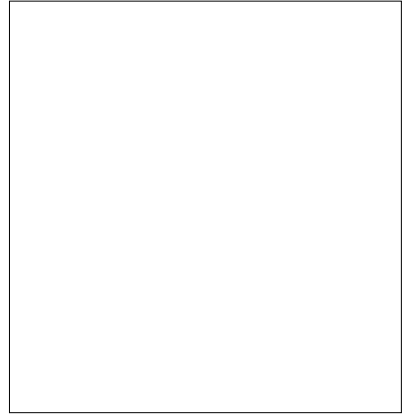
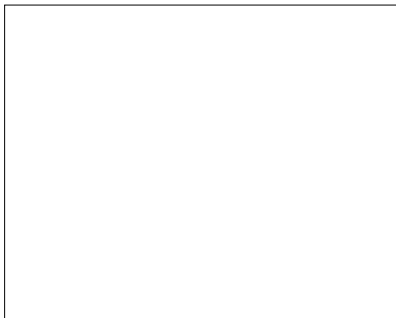
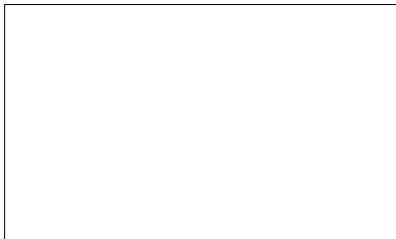


2 X Profile

Allianz Group 202 Results

7RWDO 5HYHQX HVRXS 6ROYHQF , , 2SMULRWLQJ 3URILW

Allianz in U H V W R I Africa



Terrorism & Political Violence Insurance

Focus Area

- Commercial Real Estate
- Financial Institutions
- Manufacturing Industry
- Construction/Engineering projects
- Entertainment/Sport/Film
- Pharm/Chem
- Telco/Media/IT

Coverage Focus

- 7HUURULVP 6DERWDJH 65&& 5HEHOOLRQ 5HYROXWLPPOpenly Available Corporate & RXQWHU ,QVXUJHQF\ &RXS GH ØWDW &LYLO :DU :DU
- 7HUURULVP /LDELOLW\ 7 /
- 7HUURULVP (YHQW &DQFHODWLRQ
- \$FWLYH \$VVDLODQW
- 1XFOHDU &KHPLFDO %LRORJLFDO 5DGLRORJLFDO 7HUURULVP

Out of Scope

- Airports and Aerospace
- 5DLO 2SHUDWRUV 3XEOLF 7UDQVSRUW
- Security Companies
- Nuclear Power Plants
- Religious buildings/Places of worship
- *RYHUQPHQWDO 0LLOLDU\ DQG 3ROLFH EXLOGLQJV
- Embassies and Consulates

Geoff Tanton

Head of Property & Casualty
 geoff.tanton@allianz.com

Property

Coverage Focus

- 7HOHFRPPXQLFDWLRQ 'DWD 6HUYLEFHV +LJK 7HFK 3URFHVWLRQ
- and Electronics
- %HYHUDJH
- Pharmaceuticals, Cosmetics, Medical Supply Products, Fine Chemicals
- Financial Institutions
- \$LUOLQH 2SHUDWLRQV
- Vehicles and Aircraft Manufacturing
- Real Estate and Property Portfolios
- Retail stores/Shopping Malls
- Hospitals
- 0HDW)LVK 3DFNDJLQJ
- Cement Productions
- Porcelain/Stoneware Production
- *ODVV 3URGXFWRQ 3URFHVVLRQJ f *ODVV)LEUH
- *HQHUDO 0HWDQ :RUNLQJ 3URFHVVLRQJ
- Machinery/Apparatus Production
- Wire/Cable Production
- Consumer/Electrical Goods Production
- Logistics & Storage
- Leisure Industry operations of Hotels/stadiums
- Educational Facilities
- \$XWRPRELOH %XV DQG 7UXFN 3URGXFWRQ
- 2WKHU PHDQV RI WUDQVSRUW SURGXFWLRQ 3XEOLF WUDQVSRUWDWLRQ
- 3HFLRXV 0HWDQV -HZHOOHU\
- Water Utilities/Municipalities

Out of Scope

- 3URFHVWLRQ
- Coal processing/production
- Textiles
- Paper/Wood/leather production
- *UDLQ 0LO 'DLULHV &RIHH 6XJDU
- Pipelines
- Food

Geoff Tanton

Head of Property and Mid-Corporate

geoff.tanton@allianz.com

Mid-Corporate

Coverage Focus

- Electronic Equipment and Component Manufacturing
- +H D O W K / H J D O D Q G (G X F D W L R Q D O 6 H U Y L F H V
- Retail Stores
- Real Estate
-) L Q D Q F L D O 6 H U Y L F H V
- Museums and Art Galleries
- Hotels and Lodges
- % H Y H U D J H V 3 K D U P D) D E U L F D W H G 0 H W D O 3 U R G X F W V

Liability

Focus Area

- Manufacturing
- Telecommunications
- Construction
- Utility companies

Coverage Focus

- &RPSUHKHQVHUYHO*/HLELOLW\ &*/
- Construction Liability
- Clinical Trials
- (QYLURQPHSCWDELDGWOLOW\

Out of Scope

- 2IIVKRUH 5LVNV
- 0HGLFDO 0DOSUDFWLWFH 6WDQG \$ORQH
- \$IILUPDWLYH 3XQLWLYH 'DPDJHV
- 3URGXFV *XDUDQWHH 6WDQG \$ORQH
- 3URGXFV 5HFDOO 6WDQG DORQH
- &RDO 0LQLQJ 5LVNV
- 7DLOLQJV 6WRUDJH)DFLOLWLHV IRU 0LQLQJ 5LVNV

Curtis Rigney

Senior Underwriter

curtis.rigney@allianz.com

Financial Lines

Coverage Focus

Commercial

- ' 2 3XEOLF 2IIHULQJ RI 6HFXULW\ ,QVXUDQFH 326, %LJ \$FFRXQWDQWV, DQG \$HQVLRQ 7UXVWHHV /LDELOLW\ 37/ LQFOXGLQJ &RPPHUFLDO &ULPH)LQDQFLDO, &UWPHV \$ULFRXUHG YHKLFOHV &DVLQRV 5DFHWUDFN
-)LQDQFLDO ,QVWLWXWLRQV LQFOXGLQJ)LQDQFLDO &EVWLW \$KWLRQDI 3LFRFRQWLLRQD O*QRG DQ%WQNV, 3DQG %DQNHUV %ODQNHW %RQG %%% DQG ,QYHVWPHQW HSDUDWH HQWQVXQ DQVWPHQW %DQNV 2Q OLQH *DPL

Professional Indemnity (PI)

- &RYHULQJ D EURDG UDQJH RI SURIHVVLRQV 6LQJOH6WRFMEHWN3HURVHVVLRQDO ,QGHPQLW\ DV ZHOO as Professional Indemnity Cyber extensions for technology companies

Cyber

- &EHU /LDELOLW\ 7KLUG 3DUW\ /LDELOLW\ DQG)LQVWPHQW ORVV LQFOXGLQJ %XVLQHVV ,QWHUUXSWLRQ

Out of Scope

- 3, 0HGLFDO 0DOSUDFWLFLH \$FWXDULHV (QYLURQPH
-), 6HOHFWLYH DSSHWLWH IRU ,QYHVWPHQW %DQNV

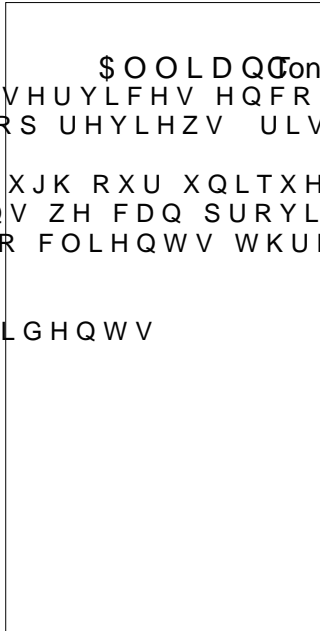
Amanda Banfield

Senior Underwriter
amanda.banfield@allianz.com



5 Loss Management

Surveys



Advice

Consulting team. rs in nume



2XU ULVN FRQVXOWLQJ VHUYLFHV HQFRPSW\$OOLDQJ 5LVN &RQVXOWLQJ \$5& ZH DUH GHGLFDWHG WR VXSS
 VLWH VXUYH\ V GHVN WRS UHYLHZV ULVNE\ ZRUNLQJ ZLWK WKHP WR GHOLYHU WKH EHVW SRVVLEOH VROXWL
 assessments and technical loss PDQDJHPHQW FRQWURO DQG UHGXFWRQ RI ULVNV f ZKHUHYHU DQ
 LQYHVWLJDWLRQV WKURXJK RXU XQLTXH RFFXU 2XU H[SHUWV VKDUH WKHLU NQRZOHGJH LQ D QXPEHU RI ID
 IDFLOLWLHV 7KLV PHDQV ZH FDQ SURYLGHWHFKQLFDO GRFXPHQWV JXLGHV FKHFNOLVWV DQG RWKHU SXEOLF
 H[FOXVLYH IHGEDFN WR FOLHQWV WKURXJK DQ
 integrated 'lessons learned' process on
 any important loss experience in order
 WR DYRLG VLPLODU LQFLGHQWV